

Mec Shot'ın Temel Felsefesi:

“Yeni Teknoloji İle Sürekli Yenilenmek”

Success Key of Mec Shot:

Continuously Strive For The Product Development & Innovate
With New Technology

A.K.Modi / Mec Shot Blasting Equipments Pvt. Ltd.

Mec shot Genel Müdürü A.K.MODI ile kumlama sektörü üzerine konuştuk.

Mec Shot'ın faaliyetlerinden bahsedebilir misiniz?

1992 yılında 50 kişilik uzman bir ekip ile kumlama makinesi üretimine başlamıştır. Hindistan'da, Shot peening makineleri, malzeme taşıma sistemleri, filtreler ve aksesuarları ile kumlama makineleri üretiminde öncü firmayız. Kumlama alanında Hindistan'nın ilk ISO-9001-2000 belgesi alan firmasıyız. Aynı zamanda makinelerimiz CE belgesine sahiptir.



Mec Shot'ın başarı anahtarı; yeni teknoloji ile sürekli ürünlerini geliştirmesi ve yenilemesi. Biz sadece basit müşteri memnuniyeti için çalışmıyoruz ayrıca insanlık için, çevre güvenliği için çalışıyoruz. Değişen şartlar için bilgimizi artırıyor ve bunu hayata geçiriyoruz. Kalite control departmanımız sürekli çalışmaları analiz ediyor ve olumsuzluklar için önlem alıyor. Firmamızın felsefesi;

- Endüstriye uygun fiyatta makine üreterek yardımcı olmak,
- Sürekli ürünlerimizi geliştirerek verimli çalışmayı sağlamak,
- Uzun müşteri ilişkileri geliştirmek,
- Sürekli müşteri memnuniyeti için gayret göstermek,

- Yeni müşterilerle, satıcılarla ve çalışanlarla işbirliği içinde olmak,
- Ticari etiklere bağlı kalmaktır.

Sektörün geleceğini nasıl değerlendiriyorsunuz?

Kumlama ve peening endüstrisi önümüzdeki yıllarda hızla büyüyecek. Ürün alımları artacaktır ve kumlama sektörünün geleceği parlaktır. Türkiye pazarının çok büyük potansiyel taşıdığını öngörüyoruz. Biz tüm mesaimizi satıcılarımıza göre adımlar atmak ve teknik bilgi birikimimizi artırmak için harcıyoruz.

Ar-Ge çalışmalarınızdan bahsedebilir misiniz?

Ulusal ve uluslararası çalışan teknik ekiplerimiz var. Uzman mühendislerden oluşan teknik ekibimizin bir bölümü makine bakım çalışmaları ve teknik servis hizmeti vermekte, bir bölümü de kumlama makinelerini geliştirmektedir. Biz CNC ve robotic, özel üretim kumlama - peening makinesi üretiyoruz. Gerekli alanlarda son teknolojiyi kullanıyoruz. Yeni çalışmamız hibrit kumlama makinesi; basınçlı hava ve türbin sistemlerinin combine çalışmasını sağlayacak.

Can you tell about Mec Shot?

MEC SHOT was established in 1992 with total force of 50 agile & qualified Engineers & Fabricators team has been manufacturing Abrasive Blasting machines in the field of Surface Preparation. In India we are the pioneer in manufacturing of Surface Cleaning, Finishing, Shot Peening machines, Media Conveying, Dust Collectors & its accessories.

We Design, Manufacturer & provide services of Air Operated Abrasive Blasting / Airless Shot Blasting & Shot Peening machines to various industries for last 15 years. We provide various types of Custom built Automated or semi-automated machines, Dust Collectors & accessories to Industries for achieving different substrate finishes with protection & safeguarding of working environment and human resource. The customers are finding

that our machines are cost effective by way of purchase or in operation.

We feel proud worthy to say that our is the First Company to be accredited with ISO-9001-2000 in abrasive / shot blasting field in INDIA by BVQI. Now with constant efforts of improvement in product quality, our products have been accredited with 'CE' Marking.

What is Mec Shot's success key?

Success Key of MEC SHOT is to continuously strive for the Product development & Innovate with new technology. Simply satisfying Customer is not only our goal but we also look for mankind Safety Environment. We innovate & Implement knowledge, Change with changes & also transfer the changes. Our quality department continuously Analysis the causes & take Preventive action. Dedication & agile ness of joint work force is treasure of our organisation. Our company policy is our Philosophy too:

- Serve the industry with cost effective machines.
- Continuously improve product for its work efficiency.
- Build long lasting Customer relationship.
- Continuously strive for customer satisfaction.
- Collaborate with new vendors, customers & Employees.
- Follow the business ethics.

What do you think about future of shot blasting sector?

The shot blasting & peening industry and its allied industries are growing rapidly in the recent

years. We have observed various trends in our sector. Earlier these products were procured by only selected customers and market trend was on lower side but now due to more awareness in surface preparation field & strict Pollution Control norms has increased the trend on higher side. The demand of product is on rise and the future of shot blasting sector is very bright.

Can you tell us about your 'after sales technical support?

We have well established National & International Teams of Service Engineers for attending the complaints and servicing calls immediately. We have a Team of Specialized Qualified Engineers at Head Office for attending the specialize services required at customer site. We also take the Annual Maintenance Contract for supplied equipments.

What do you think about marketing in Turkey?

We foresee the market for our product in Turkey is very good. We are making all our efforts to put our foot prints and provide technical know how by supplying the surface preparation machines

What is your marketing strategy in the future? Domestic & International Area.

Our organization has technically expert & proficient team of marketing engineers. The marketing network has spread all over India with Branch offices & Representatives Agency through out the Globe. Now we are planning to spread our product to Europe & America. 'MEC SHOT' desires to expand its horizon by entering into export market, to extend its product quality and



business reputation into global recognition. Our vision is to constantly upgrade and expand our business activities to lead the global market in abrasive blasting & shot peening technology. We are planning to enter in collaboration with internationally renowned machine manufacturer to meet the present uprising demand of market.

Please explain what is your new technology of shot blasting machines?

We have manufactured, erected and commissioned various Robotic or CNC custom built shot blasting or peening machines. We regularly innovate & implement the latest technology of requisite field. Latest we are manufacturing Hybrid Shot Blasting Machines which shall be a combination of Air-operated & Turbine Wheel Technology.

Why user prefer your company. Shortly what is your important advantage?

Our products also meet European directives and all International Safety Standards required for surface preparation & Peening Machines which are provided by European Suppliers. All Electrical Gadgets used in our machines are with 'CE'



compliance. Our products are manufactured using Robo & CNC machine for the accuracy and increase productivity. The product quality and cost effectiveness in competitive market is our main important advantage against the European Supplier. We are also in the process of AS-9100 accreditation for Aviation Industry job work.

What services do you offer to your customers?

We provide various customized Air Operated / Airless automated or semi-automated Abrasive/Shot Blasting machines, and accessories to industries for achieving different

substrate finishes with protection and safeguarding of working environment and human resource.

Machine manufactured by us are for surface preparation and have supplied in the all fields of industries related to mankind. Interacting & apprising about the new technology or developments in the field of surface preparation, samples processing, design, manufacture, install, commission & provide after sale service as per the requirements of customers. We have established a Shot Peening Job Shop to facilitate customers who can't procure the CNC Shot Peening Machine.

Do you offer installation service?

Yes we offer installation & commissioning services for our supplied equipments to our customers. Our commissioning engineers carry out installation, commissioning of supplied equipment at customers site. Even our engineers impart training for operation and maintains to customer's operators.

What kind of maintenance can you provide?

We can supply spares required for maintenance of supplied equipments. Our engineer can attend any service call as per terms and condition.

Which industrial area generally prefers your products? I.e. foundry, automotive, peening etc.

Our machines cater to every walk of life of human beings. We at Mec Shot call the product are applicable for Human Teeth Cleaning to Air Crafts. In short Aviation, Automobile, Railways, Defence, Surgical, Construction & Stone, Textile, Rubber, Steel, Fabricated Structures, Foundries, Construction Industries etc. are our range of area of operation for different applications.

Addition to that how can you solve the problems in this area?

We are the solution provider in the field of surface preparation. We have our established Technology Development Wing which caters Study, Analysis & carry out the different tests to solve the problems being faced by the customer & if required our Technology Development Engineers interact with well established research department in India or abroad to reach the fathom depth of related cause and appraise the solution.